

aicpa private equity valuation guide

AICPA Private Equity Valuation Guide: A Comprehensive Overview

The AICPA Private Equity Valuation Guide stands as a crucial resource for professionals navigating the complex world of private equity valuations. This guide, published by the American Institute of Certified Public Accountants (AICPA), offers a structured approach to valuing privately held companies, a process fraught with challenges due to the absence of readily available market data. This comprehensive overview will delve into the guide's key aspects, exploring its methodology, applications, and limitations.

Author and Credentials

While the AICPA Private Equity Valuation Guide isn't authored by a single individual but rather a committee of experts, its authority stems from the AICPA's standing as a leading professional organization for CPAs. The members of the task force that developed the guide would have possessed extensive experience in accounting, auditing, and valuation, specifically within the private equity sector. Their collective expertise guarantees the guide's credibility and relevance within the financial community. The specific names of committee members might be found within the guide's preface or accompanying materials, showcasing their individual credentials and adding further weight to the guide's authority.

Key Arguments and Themes of the AICPA Private Equity Valuation Guide

The AICPA Private Equity Valuation Guide primarily focuses on providing a framework for performing reliable and defensible valuations of privately held companies, crucial for transactions involving private equity firms. Several key themes underpin the guide:

Emphasis on Fair Value: The guide strongly advocates for using fair value as the primary valuation metric, aligning with generally accepted accounting principles (GAAP). This contrasts with other potential metrics that might be used in specific circumstances. It thoroughly explains the intricacies of determining fair value in situations where readily available market data is scarce.

Multiple Approaches to Valuation: The AICPA Private Equity Valuation Guide doesn't prescribe a single valuation method. Instead, it encourages a multi-faceted approach, employing techniques like the income approach (discounted cash flow analysis), market approach (comparables analysis), and asset approach. This holistic approach strengthens the valuation's reliability by considering various perspectives.

Addressing the Challenges of Private Equity Valuations: The guide specifically addresses the unique complexities of valuing private companies, acknowledging the lack of public market information and the often illiquid nature of the investments. It provides practical solutions and detailed guidance to overcome these challenges.

Importance of Professional Judgment: Throughout the AICPA Private Equity Valuation Guide, the importance of professional judgment is emphasized. The guide recognizes that valuation isn't a purely mathematical exercise. It requires careful consideration of qualitative factors, industry specifics, and economic conditions.

Documentation and Transparency: Proper documentation of the valuation process is paramount, according to the AICPA Private Equity Valuation Guide. This ensures transparency and allows for scrutiny by stakeholders. The guide offers detailed guidance on the level of documentation required to support the valuation conclusions.

Understanding the limitations of each method: The guide emphasizes that each valuation method has inherent limitations, highlighting potential biases and inaccuracies.

Understanding these limitations is critical for forming a robust and defensible valuation. The AICPA Private Equity Valuation Guide encourages a critical assessment of the data and methodology used.

Publisher and Standing

The American Institute of Certified Public Accountants (AICPA) published the AICPA Private Equity Valuation Guide. The AICPA holds a prominent position in the accounting profession, setting standards, and providing resources for CPAs worldwide. Its publication of this guide further solidifies its commitment to providing high-quality guidance on complex accounting and valuation matters. The AICPA's reputation for integrity and its adherence to professional standards lend significant credibility to the guide.

Editor and Qualifications

While the specific editor's name might not be publicly available, it is safe to assume that the editorial team consisted of experienced professionals within the AICPA with expertise in accounting, auditing, and valuation, ensuring the guide's accuracy and clarity. Their qualifications would likely include extensive experience in financial reporting, auditing of private equity firms, and a deep understanding of valuation methodologies.

Conclusion

The AICPA Private Equity Valuation Guide is an invaluable tool for professionals involved in private equity transactions and valuations. Its comprehensive approach, emphasis on fair value, and acknowledgement of the unique challenges in valuing privately held companies make it a leading resource in the field. By utilizing the guidance provided and exercising sound professional judgment, users can enhance the reliability and defensibility of their valuations. The guide's strength lies in its holistic approach, urging practitioners to consider multiple valuation methods and to critically assess the limitations inherent in

each. Ultimately, mastering the principles outlined in the AICPA Private Equity Valuation Guide is crucial for anyone involved in the complex world of private equity finance.

FAQs

1. What is the primary purpose of the AICPA Private Equity Valuation Guide? To provide a framework for performing reliable and defensible valuations of privately held companies in private equity transactions.
1. What valuation methods does the guide recommend? It recommends a multi-faceted approach, incorporating income approach (DCF), market approach (comparables), and asset approach.
1. How does the guide address the lack of market data for private companies? It provides guidance on how to adjust and utilize limited data effectively, incorporating qualitative factors and professional judgment.
1. What is the importance of documentation in the context of the guide? Detailed documentation is crucial for ensuring transparency, supporting the valuation conclusions, and withstanding potential scrutiny.
1. Who is the intended audience for the AICPA Private Equity Valuation Guide? CPAs, valuation professionals, private equity professionals, investors, and other stakeholders involved in private equity transactions.
1. How does the guide incorporate fair value principles? The guide strongly advocates for fair value as the primary valuation metric, in line with GAAP.
1. What are some of the key challenges addressed by the guide? The lack of publicly available market data, illiquidity of private company investments, and the need for professional judgment.

1. Is the guide legally binding? While not legally binding in itself, its principles and methodologies are widely accepted and used within the professional community and often referenced in legal contexts.
1. Where can I obtain the AICPA Private Equity Valuation Guide? It is typically available for purchase through the AICPA's website or other professional accounting resources.

Related Articles

1. Understanding Discounted Cash Flow (DCF) Analysis in Private Equity Valuations: This article delves into the intricacies of DCF analysis, a crucial component of the income approach advocated in the AICPA Private Equity Valuation Guide.
1. Comparable Company Analysis: A Practical Guide for Private Equity: This article provides a detailed explanation of the market approach, focusing on identifying and analyzing comparable public companies for valuation purposes, as per the AICPA Private Equity Valuation Guide.
1. The Asset Approach to Private Equity Valuation: This explores the asset approach, focusing on the valuation of the company's underlying assets, as another method discussed in the AICPA Private Equity Valuation Guide.
1. Addressing Qualitative Factors in Private Equity Valuations: This article highlights the significance of non-financial factors influencing valuation, as underscored in the AICPA Private Equity Valuation Guide.
1. Risk Assessment and its Impact on Private Equity Valuations: This explains how risk assessment informs valuation decisions, emphasizing a point central to the AICPA Private Equity Valuation Guide.

1. The Role of Professional Judgment in Private Equity Valuation: This article emphasizes the subjective aspects of valuation, aligning with the AICPA Private Equity Valuation Guide's stress on professional expertise.
1. Due Diligence and its Integration into the Private Equity Valuation Process: This covers the importance of due diligence in providing accurate valuation input, a critical factor for the recommendations in the AICPA Private Equity Valuation Guide.
1. Reconciling Different Valuation Approaches in Private Equity: This article addresses the complexities of reconciling differences between valuation methods, as often required when applying the methodologies outlined in the AICPA Private Equity Valuation Guide.
1. Legal and Regulatory Considerations in Private Equity Valuations: This article explores the legal and regulatory environment surrounding private equity valuations, ensuring compliance with relevant rules, a vital consideration when using the AICPA Private Equity Valuation Guide.

aicpa private equity valuation guide: Accounting and Valuation Guide AICPA, 2019-09-16
Developed for preparers of financial statements, independent auditors, and valuation specialists, this guide provides nonauthoritative guidance and illustrations regarding the accounting for and valuation of portfolio company investments held by investment companies within the scope of FASB ASC 946, Financial Services —Investment Companies, (including private equity funds, venture capital funds, hedge funds, and business development companies). It features 16 case studies that can be used to reason through real situations faced by investment fund managers, valuation specialists and auditors, this guide addresses many accounting and valuation issues that have emerged over time to assist investment companies in addressing the challenges in estimating fair value of these investments, such as: Unit of account Transaction costs Calibration The impact of control and marketability Backtesting

aicpa private equity valuation guide: Accounting and Valuation Guide: Valuation of Privately-Held-Company Equity Securities Issued as Compensation AICPA, 2016-10-31 This new Guide has been developed by AICPA staff and the Equity Securities Task Force and is the first in a series of 3 NEW AICPA Accounting Valuation Guides to be released. This long anticipated release reflects best practices developed over the previous decade. Since the issuance of FASB ASC 718 and 505-50 in 2004, valuing stock-based compensation (cheap stock) has been a significant challenge for private companies. This New Guide has been designed to mitigate those challenges. It brings you practical guidance and illustrations related to accounting, disclosures and valuation of privately held company equity securities issued as compensation. This guide includes: Evaluating private and secondary market transactions — What should companies do when transaction activity doesn't

match their estimates of value? Adjustments for control and marketability — How should companies think about the value of the enterprise for the purpose of valuing minority securities? When is it appropriate to apply a discount for lack of marketability, and how should the estimated discount be supported? Highly leveraged entities — How should companies incorporate the fair value of debt in the valuation of equity securities? What is the impact of leverage on the expected volatility of various securities? The relevance of ASC 820 (SFAS 157) to cheap stock issues Updated guidance and illustrations regarding the valuation of, and disclosures related to, privately held company equity securities issued as compensation This Guide also provides expanded and more robust valuation material to reflect advances in the theory and practice of valuation since 2004. This edition includes guidance from FASB ASC 718, 505-50, 820-10 and SSVS 1 which were all issued since the last AICPA guidance dedicated to this issue.

aicpa private equity valuation guide: Early Stage Valuation Antonella Puca, 2020-06-30 Addresses significant developments in the valuation of early stage enterprises at fair value with emphasis on practical applications—features a broad selection of case studies of early stage valuation Early Stage Valuation: A Fair Value Perspective provides a comprehensive review of the current methodologies used to value Early Stage Enterprises (ESEs) at fair value for financial reporting, investment, and mergers and acquisitions. Author Antonella Puca, Senior Director with Alvarez & Marsal Valuation Services in New York, provides accurate, up-to-date information on recent guidelines and new approaches for valuation assessments. This authoritative guide examines how to apply market analysis, discounted cash flows models, statistical techniques such as option pricing models (OPM) and Monte Carlo simulation, the venture capital method and non-GAAP metrics to ESE valuation. The text considers the most recent AICPA, Appraisal Foundation and IPEV guidance, and examines developments in both academic research and venture capital investor practice. Numerous real-world case studies illustrate early stage valuation suitable for structuring sound, internally consistent business transactions. Covering current trends and the latest regulatory guidance in the area, this book: Provides step-by-step guidance on practical valuation applications Reflects current standards for ESE valuation, including the AICPA Guide to the Valuation of Portfolio Company Investments, the IPEV guidelines and guidance from the Appraisal Foundation Covers new approaches to the valuation of ESEs with option pricing models, Monte Carlo Simulation, calibration and non-GAAP metrics Offers an overview of start-up valuation Discusses how intangible assets are impacting the valuation of ESEs The book also includes contributions from Neil Beaton, Andreas Dal Santo, Alexander Davie, John Jackman and Mark Zyla. Early Stage Valuation: A Fair Value Perspective is an essential resource for valuation specialists, private equity and venture capital fund managers, analysts, attorneys, investment bankers, regulators and auditors, and investors with interest in the private equity and venture capital industry.

aicpa private equity valuation guide: Understanding Business Valuation Gary R. Trugman, 2008

aicpa private equity valuation guide: Guide to Intangible Asset Valuation Robert F. Reilly, Robert P. Schweihs, 2016-11-07 The highly experienced authors of the Guide to Intangible Asset Valuation define and explain the disciplined process of identifying assets that have clear economic benefit, and provide an invaluable framework within which to value these assets. With clarity and precision the authors lay out the critical process that leads you through the description, identification and valuation of intangible assets. This book helps you: Describe the basic types of intangible assets Find and identify intangible assets Provide guidelines for valuing those assets The Guide to Intangible Asset Valuation delivers matchless knowledge to intellectual property experts in law, accounting, and economics. This indispensable reference focuses strictly on intangible assets which are of particular interest to valuation professionals, bankruptcy experts and litigation lawyers. Through illustrative examples and clear modeling, this book makes abstract concepts come to life to help you deliver strong and accurate valuations.

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today's dynamic and volatile markets, whether buying or selling, what corporate officers need to know is the worth of an asset today, a task that for many has become complex and at times confusing. *Fair Value Measurements: Practical Guidance and Implementation* demystifies this topic, offering you a nuts-and-bolts guide of the most recent developments in preparing financial statements using fair value measurements. This straightforward book covers the best practices on measuring fair value in a business combination and how to subsequently test the value of these assets for impairment. Filters complicated insider concepts into easy-to-understand information on the valuation specialist's function. Discusses the many new FASB pronouncements involving fair value. Instantly familiarizes you on the ins and outs of fair value financial disclosure. Well-written, conversational in tone, and filled with valuable insights, *Fair Value Measurements: Practical Guidance and Implementation* lifts the veil of confusion from the substantial and growing requirements for fair value disclosures.

aicpa private equity valuation guide: Business Valuation Z. Christopher Mercer, Travis W. Harms, 2007-09-24 Praise for *Business Valuation: An Integrated Theory*, 2nd Edition The Second Edition of *Business Valuation: An Integrated Theory* manages to present the theoretical analysis of valuation from the first edition and expand on that discussion by providing additional guidance on implementing the relevant valuation theories, notably in its expanded discussion of the Quantitative Marketability Discount Model. —Dr. David Tabak, NERA Economic Consulting Your Essential Valuations Reference Whether you are an accountant, auditor, financial planner, or attorney, *Business Valuation: An Integrated Theory*, 2nd Edition enables you to understand and correctly apply fundamental valuation concepts. Thoroughly revised and expanded, the Second Edition demystifies modern valuation theory, bringing together various valuation concepts to reveal a comprehensive picture of business valuation. With the implementation of new accounting pronouncements mandating the recognition of numerous assets and liabilities at fair value, it has become critical for CPAs charged with auditing financial statements to understand valuation concepts. With thoughtful and balanced treatment of both theory and application, this essential guide reveals: The GRAPES of Value-Growth, Risk and Reward, Alternative Investments, Present Value, Expectations, and Sanity The relationship between the Gordon Model and the discounted cash flow model of valuation The basis for commonly applied, but commonly misunderstood valuation premiums and discounts A practical perspective on the analysis of potential business acquisitions Grounded in the real world of market participants, *Business Valuation*, 2nd Edition addresses your need to understand business valuation, providing a means of articulating valuation concepts to help you negotiate value-enhancing transactions. If you want to get back to valuation basics, this useful reference will become your guide to defining the various levels of value and developing a better understanding of business appraisal reports.

aicpa private equity valuation guide: Equity Asset Valuation Jerald E. Pinto, Elaine Henry, Thomas R. Robinson, John D. Stowe, 2015-10-16 Navigate equity investments and asset valuation with confidence *Equity Asset Valuation*, Third Edition blends theory and practice to paint an accurate, informative picture of the equity asset world. The most comprehensive resource on the market, this text supplements your studies for the third step in the three-level CFA certification program by integrating both accounting and finance concepts to explore a collection of valuation models and challenge you to determine which models are most appropriate for certain companies and circumstances. Detailed learning outcome statements help you navigate your way through the content, which covers a wide range of topics, including how an analyst approaches the equity valuation process, the basic DDM, the derivation of the required rate of return within the context of Markowitz and Sharpe's modern portfolio theory, and more. Equity investments encompass the buying and holding of shares of stock in the anticipation of collecting income from dividends and capital gains. Determining which shares will be profitable is key, and an array of valuation techniques is applied on today's market to decide which stocks are ripe for investment and which are best left out of your portfolio. Access the most comprehensive equity asset valuation text on the market Leverage detailed learning outcome statements that focus your attention on key concepts,

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aicpa private equity valuation guide: The Art of Business Valuation Gregory R. Caruso, 2020-09-16 Starting from the practical viewpoint of, "I would rather be approximately right than perfectly wrong" this book provides a commonsense comprehensive framework for small business valuation that offers solutions to common problems faced by valuers and consultants both in performing valuations and providing ancillary advisory services to business owners, sellers, and buyers. If you conduct small business valuations, you may be seeking guidance on topics and problems specific to your work. Focus on What Matters: A Different Way of Valuing a Small Business fills a previous void in valuation resources. It provides a practical and comprehensive framework for small and very small business valuation (Companies under \$10 million of revenues and often under \$5 million of revenues), with a specialized focus on the topics and problems that confront valuers of these businesses. Larger businesses typically have at least Reviewed Accrual Accounting statements as a valuation starting point. However, smaller businesses rarely have properly reviewed and updated financials. Focus on What Matters looks at the issue of less reliable data, which affects every part of the business valuation. You'll find valuation solutions for facing this challenge. As a small business valuator, you can get direction on working with financial statements of lower quality. You can also consider answers to key questions as you explore how to value each small business. Is this a small business or a job? How much research and documentation do you need to comply with standards? How can you use cash basis statements when businesses have large receivables and poor cutoffs? Should you use the market method or income method of valuation? Techniques that improve reliability of the market method multiplier How might you tax affect using the income method with the advent of the Estate of Jones and Section 199A? Do you have to provide an opinion of value or will a calculation work? How do you calculate personal goodwill? As a valuation professional how can you bring value to owners and buyers preparing to enter into a business sale transaction? How does the SBA loan process work and why is it essential to current small business values? What is the business brokerage or sale process and how does it work? How do owners increase business value prior to a business sale? This book examines these and other questions you may encounter in your valuation process. You'll also find helpful solutions to common issues that arise when a small business is valued.

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aicpa private equity valuation guide: Audit and Accounting Guide Depository and Lending Institutions AICPA, 2019-11-20 The financial services industry is undergoing significant change. This has added challenges for institutions assessing their operations and internal controls for regulatory considerations. Updated for 2019, this industry standard resource offers comprehensive, reliable accounting implementation guidance for preparers. It offers clear and practical guidance of audit and accounting issues, and in-depth coverage of audit considerations, including controls, fraud, risk assessment, and planning and execution of the audit. Topics covered include: Transfers and servicing; Troubled debt restructurings; Financing receivables and the allowance for loan losses; and, Fair value accounting This guide also provides direction for institutions assessing their operations and internal controls for regulatory considerations as well as discussions on existing regulatory reporting matters. The financial services industry is undergoing significant change. This has added challenges for institutions assessing their operations and internal controls for regulatory considerations. Updated for 2019, this industry standard resource offers comprehensive, reliable accounting implementation guidance for preparers. It offers clear and practical guidance of audit and accounting issues, and in-depth coverage of audit considerations, including controls, fraud, risk

assessment, and planning and execution of the audit. Topics covered include: Transfers and servicing; Troubled debt restructurings; Financing receivables and the allowance for loan losses; and, Fair value accounting This guide also provides direction for institutions assessing their operations and internal controls for regulatory considerations as well as discussions on existing regulatory reporting matters.

aicpa private equity valuation guide: The Handbook of Advanced Business Valuation

Robert F. Reilly, 1999-09-15 International cost of capital...blockage discounts . . . valuation issues unique to ESOPs...specific valuation issues for sports teams...capital structure in emerging growth companies...methods for calculating equity risk premiums...These days, understanding the complex issues in advanced business valuation requires a team of experts. The HANDBOOK OF ADVANCED BUSINESS VALUATION is your team of valuation experts—nationally recognized practitioners and legal minds from across the country who provide authoritative answers and innovative solutions to your most perplexing valuation questions. Structured in a user-friendly, general-to-specific arrangement, The HANDBOOK OF ADVANCED BUSINESS VALUATION represents a broad cross section of the latest conceptual thinking on the subject. Only in this thought-provoking volume will you find: Abstracts and interpretations of recent empirical studies in lack of marketability, blockage, and more; In-depth treatment of specialized valuation issues from many industries—including healthcare, technology, and sports franchises; Lucid, intuitive explanations of complex and esoteric procedures for intercompany transfer pricing analyses and ad valorem property tax appraisals. Like its predecessor volume VALUING A BUSINESS—which covered basic business valuation concepts and practices in authoritative, all-encompassing fashion—The HANDBOOK OF ADVANCED BUSINESS VALUATION provides a new benchmark of advanced, contemporary discussions for investors and experienced business valuation practitioners. Valuation experts from PricewaterhouseCoopers, Ernst & Young, Willamette Management Associates, Arthur Andersen, American Appraisal Associates, and more combine their expertise in this well-written, thoughtful, and convincing reference—one with absolutely no close rival in the flourishing field of business valuation and security analysis.

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Michael Bradbury, Philip Lee, Krishna G. Palepu, Paul M. Healy, 2014 Business Analysis and Valuation has been developed specifically for students undertaking accounting Valuation subjects. With a significant number of case studies exploring various issues in this field, including a running chapter example, it offers a practical and in-depth approach. This second edition of the Palepu text has been revitalised with all new Australian content in parts 1-3, making this edition predominantly local, while still retaining a selection of the much admired and rigorous Harvard case studies in part 4. Retaining the same author team, this new edition presents the field of valuation accounting in the Australian context in a clear, logical and thorough manner.

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Measurements, Second Edition: Practical Guidance and Implementation is a hands-on guide for implementing the FASB's Topic 820 (formerly SFAS 157), and provides the latest information about the best practices for measuring fair value in financial reporting. The book includes detailed examples of the cost, market and income approaches for measuring the fair value of certain assets and liabilities. It covers fair value measurements in a business combination, measuring contingent consideration, and how to subsequently test the value of acquired assets for impairment. The book also assis.

aicpa private equity valuation guide: Financial Valuation of Employee Stock Ownership

Plan Shares Larry R. Cook, 2005-06-14 A must-read for accountants and professionals with a business valuation accreditation or certification, pension actuaries, ERISA lawyers, Financial Valuation of Employee Stock Ownership Plan Shares identifies, explains, and explores the ins and outs of ESOPs, with a focus on what benefits a company/shareholder/plan participant would receive

by transacting shares of stock with an ESOP, the formula for an Employee Stock Ownership Plan, stock incentives and their attractiveness to employees, the nature and function of ERISA, Department of Labor, and IRS. It includes training material, the full text of Department of Labor-proposed regulations, details of important court cases, various examples and illustrations to be used as reference and research tools for the experienced and trained valuation professional, and more.

aicpa private equity valuation guide: CPA Firm Mergers and Acquisitions Joel L. Sinkin, Terrence E. Putney, 2016-11-07 Chances are you're looking to buy, sell, or merge your CPA firm. Owners at firms of all sizes are seeking solutions to fund retirements or grow their practices. And, CPA firm M&A activity is only going to increase in the coming years—new deals are announced almost daily. Fortunately, there are steps you can take right now to position you and your firm for success. Written with both buyers and sellers in mind, this comprehensive resource aims to ensure that both parties to a transaction achieve their goals. Authors and transition experts Joel Sinkin and Terrence Putney demonstrate that it is possible to arrive at a reasonable deal where retiring partners are paid a satisfying price for the practice they've built, remaining partners make more than they did before, and new owners take on a practice that is poised for continuing success and potential growth. Sinkin and Putney share their best advice on how to: Determine your firm's value, Get to know your potential partner in a deal, Select a successor your clients will love, Structure alternative deals, Avoid roadblocks, Prepare a practice continuation agreement, Perform due diligence, Execute a win-win deal, and Time and plan for your transition. Each chapter concludes with an Action Agenda to help spur your planning. Plus, it includes a collection of practical tools to assist you through the process of buying, selling, or merging, including practice summary tools, an annual succession planning checklist, sample practice continuation agreement, sample client announcements, due diligence tools, and sample transition letters.

aicpa private equity valuation guide: Audit and Accounting Guide: Employee Benefit Plans AICPA, 2016-11-21 Considered the industry standard resource, this guide provides practical guidance, essential information and hands-on advice on the many aspects of accounting and authoritative auditing for employee benefit plans. This new 2016 edition is packed with information on new requirements — including the simplification of disclosure requirements for investments in certain entities that calculate net asset value per share (or its equivalent), the simplification of disclosures for fully benefit-responsive investment contracts, plan investment disclosures, and measurement date practical expedient, and a new employee stock ownership plans chapter that includes both accounting and auditing.

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aicpa private equity valuation guide: The Valuation Handbook Rawley Thomas, Benton E. Gup, 2010 The definitive guide to valuation written by a who's who of today's top practitioners The Valuation Handbook differs significantly from other related books on this topic because the contributors are practitioners, academics, and investment firms that explain how they value companies and other assets. It concentrates on specific and innovative valuation techniques, rather than the theoretical approaches more generally accepted and discussed. Given the extreme volatility of the stock market, valuation is a critical issue for analysts, investors, and businesses. Here, various professional contributors explain how their firms approach the valuation process, while academic contributors share their valuation consulting and research experience. Examines how to value assets in today's dynamic market setting Offers a broad spectrum of ideas from some of the top practitioners and academics in this field Highlights state-of-the-art approaches to company valuation

Filled with in-depth insights and expert advice, *The Valuation Handbook* puts this difficult discipline in perspective.

aicpa private equity valuation guide: Business Valuation Discounts and Premiums

Shannon P. Pratt, 2009-04-27 *Business Valuation Discounts and Premiums* SECOND EDITION

Discounts and premiums do not just affect the value of a company; they play a crucial role in influencing a host of other factors and conditions that can make or break a deal. When it comes to business valuations, it's the business appraiser's responsibility to be intimately knowledgeable with every aspect of discounts and premiums: the different types, the situations when they may or may not apply, and how to quantify them. In this newly updated edition of *Business Valuation: Discounts and Premiums*, Shannon Pratt—one of the nation's most recognized and respected business valuation consultants—brings together the latest collective wisdom and knowledge about all major business discounts and premiums. Addressing the three basic approaches to conducting a valuation—the income approach, the market approach, and the asset approach—Shannon Pratt deftly and logically details the different discounts or premiums that may be applicable, depending on the basic valuation approach used, and how the valuation approaches used affect the level. Clearly written and thorough, *Business Valuation: Discounts and Premiums, Second Edition* provides business appraisers, accountants, attorneys, and business owners with an arsenal of information for their professional toolkit that can be applied to every major evaluation case they might face in any deal. This updated edition features timely, comprehensive coverage on: Strategic acquisitions Extensive empirical data Pre-IPO marketability discount studies Merger and acquisition negotiations, empirical evidence from completed transactions, and positions taken by courts in litigations Strategic acquisition premiums Studies on minority discounts Detailed, authoritative, and complete in its coverage, *Business Valuation: Discounts and Premiums, Second Edition* gets to the core of one of the more complex challenges faced by business appraisers, and arms readers with the understanding and techniques needed to successfully meet and exceed their job expectations.

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Institute of Certified Public Accountants, 1974

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Securities and Exchange Commission, 1967

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G. Lentz, David P. Hoffman, 2012-07-10 Here's all the information you need to provide your clients with superior litigation support services. Get up to speed quickly, with the aid of top experts, on trial preparation and testimony presentation, deposition, direct examination, and cross-examination. Authoritative and highly practical, this is THE essential guide for any financial expert wanting to prosper in this lucrative new area, the lawyers who hire them, and litigants who benefit from their efforts. This work of amazing breadth and depth covers the central issues that arise in financial expert testimony. It is an essential reference for counsel and practitioners in the field.—Joseph A. Grundfest, The William A. Franke Professor of Law and Business, Stanford Law School; former commissioner, United States Securities and Exchange Commission.

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Dzamba, 2020-01-05 In the business valuation profession, ideas and methods continually evolve, making it imperative to stay current with the most innovative approaches and techniques, new court decisions, and regulatory and professional standards. BVR has you covered with the *Business Valuation Update Yearbook 2019*. This newest edition from the publishers of *Business Valuation Update* (BVU) covers the year's most groundbreaking and thought-provoking advancements on valuation methodologies, changes in regulations and professional standards, leading conferences, and practice-building ideas. This critical desktop reference keeps you ahead of your peers with on-the-ground reporting from valuation experts, thought-leaders, and BVR's editorial team. The Yearbook is divided into six easy to maneuver sections: Section I. Business Valuation Approaches,

Methods, and Entity-Specific Issues: This section covers the latest industry news as well as the most discussed and most controversial business valuation topics that arose over the past year. Make sure you're in-the-know on topics such as the debate over the use of statistics in the transaction method, disagreements related to the use of calculation reports in valuation, methods to separate active and passive appreciation, work file checklists for fair value for financial reporting, and much more.

Section II. Business Valuation Conference Coverage: Get on-the-ground reporting from the premiere business valuation conferences both in the U.S. and around the globe.

Section III. Legal, Regulatory, Standards: It's imperative to stay current on the latest news regarding the legal, regulatory, and business valuation standards landscape. This section offers critical insight into how the Tax Cuts and Jobs Act will affect valuations going forward. Key issues include the deduction for qualified business income for owners of a pass-through entity as well as the limitation of business interest expense deductions. Also of note is the Department of Labor's (DOL) crackdown on ESOPs as well as the Public Company Accounting Oversight Board's new standards to address ongoing audit deficiencies in fair value.

Section IV. Business Valuation Profession and Practice Management: A number of articles in this section reveal insights into valuation firm performance and practice development. These comprehensive articles offer tips on how to bring in more business valuation work, as well as coverage of cutting-edge techniques to collaborate with the IRS.

Section V. Reviews of Data Sources and New Books: This section includes an overview of BVR's launch of the new platform, Cost of Capital Professional and a review of the major upgrade of Pratt's Stats to DealStats. In addition, we have included reviews of Gary Trugman's 5th edition of *Understanding Business Valuation: A Practical Guide to Valuing Small to Medium Sized Businesses*, the new edition of Nancy Fannon and Jonathan Dunitz's *Comprehensive Guide to Economic Damages*, 5th edition, and insight into the significant enhancements made to the *Mergerstat Review*.

Section VI. Data: This important section is an amalgamation of the monthly cost of capital data presented in tabular and chart form. It also includes aggregated data from DealStats, the valuation profession's leading data platform for private company transactions.

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