

after you pass the real estate exam

After You Pass the Real Estate Exam: Your Next Steps to Success

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Summary: This article guides new real estate licensees through the crucial steps following exam success. It covers choosing a brokerage, building a business plan, mastering essential technologies, networking strategies, and securing your first clients. The methodologies discussed emphasize strategic planning, leveraging technology, and building strong professional relationships.

H1: Congratulations! You Passed the Real Estate Exam! Now What?

After you pass the real estate exam, a wave of relief washes over you. The rigorous study, late nights, and stressful practice tests are finally behind you. But the journey to becoming a successful real estate agent is far from over. Passing the exam is merely the first step; building a thriving career requires careful planning, strategic action, and unwavering dedication. This comprehensive guide will navigate you through the crucial steps you need to take after you pass the real estate exam.

H2: Choosing the Right Brokerage: A Foundation for Success

One of the most critical decisions after you pass the real estate exam is selecting the right brokerage. Don't rush this process. Research different brokerages in your area, considering factors like:

Commission splits: Understand the percentage of commission you'll keep on each sale.
Support and training: Does the brokerage offer ongoing training, mentorship, and

administrative support?

Marketing resources: What marketing tools and technologies does the brokerage provide?

Company culture: Does the brokerage's culture align with your values and work style?

Transaction volume: A high-volume brokerage may offer more leads, but also more competition.

Attend open houses and network with agents at various brokerages to get a feel for their environments before making your decision. Remember, the right brokerage will significantly impact your success after you pass the real estate exam.

H2: Building Your Business Plan: A Roadmap to Success

A well-defined business plan is essential after you pass the real estate exam. It should include:

Target market: Identify your ideal client (e.g., first-time homebuyers, luxury home buyers, investors).

Marketing strategy: Outline your marketing plan, including online marketing (website, social media), offline marketing (networking, flyers), and lead generation strategies.

Financial projections: Estimate your startup costs, operating expenses, and projected income.

Goal setting: Set short-term and long-term goals, including the number of transactions you aim to close within the first year, and your five-year plan.

Your business plan is your roadmap to success. Regularly review and adjust it as your business grows and evolves.

H2: Mastering Essential Technologies: Staying Ahead of the Curve

In today's digital age, technology plays a crucial role in real estate. After you pass the real estate exam, familiarize yourself with:

Customer Relationship Management (CRM) software: Manage your contacts, track leads, and streamline communication.

Real estate-specific applications: Explore apps for property searches, market analysis, and transaction management.

Social media marketing: Utilize social media platforms to connect with potential clients and build your brand.

Virtual tours and online presentations: Showcase properties effectively in a digital format.

Proficiency in these technologies will significantly enhance your productivity and competitiveness in the real estate market.

H2: Networking and Building Relationships: The Power of Connections

Networking is crucial after you pass the real estate exam. Actively participate in industry events, join local real estate associations, and connect with other professionals, including lenders, inspectors, and contractors. Build relationships with your colleagues and learn from their experiences. Referrals from trusted professionals are invaluable for generating leads.

H2: Securing Your First Clients: Turning Leads into Sales

Generating leads is a top priority after you pass the real estate exam. Implement your marketing strategy, network actively, and consider these lead generation tactics:

Open houses: Host open houses to meet potential buyers and showcase properties.

Online marketing: Utilize your website and social media presence to attract leads.

Referral programs: Encourage referrals from satisfied clients and partners.

Community involvement: Participate in community events to build brand awareness and network with locals.

Focus on providing exceptional service to your clients. Positive client experiences lead to referrals and repeat business.

H2: Continuous Learning and Professional Development: Staying Sharp

The real estate industry is constantly evolving. After you pass the real estate exam, commit to continuous learning through:

Continuing education courses: Complete your mandatory continuing education requirements.

Industry conferences and workshops: Attend events to stay updated on market trends and best practices.

Mentorship programs: Seek guidance from experienced real estate professionals.

Industry publications and resources: Stay informed by reading industry publications and utilizing online resources.

Continuous learning will help you stay ahead of the curve and maintain a competitive edge.

Conclusion

Passing the real estate exam is a significant accomplishment, but it's just the beginning of your real estate journey. By following these steps after you pass the real estate exam, you can lay a solid foundation for a successful and rewarding career in real estate. Remember that consistent effort, strategic planning, and a commitment to continuous learning are key to long-term success in this dynamic industry.

FAQs

1. How long does it take to find a brokerage after passing the exam? This varies, but aim to secure a brokerage within a few weeks to start building your career.
2. What is the average commission split for new real estate agents? This varies greatly by brokerage and location but typically ranges from 50% to 70%.
3. How much should I invest in marketing initially? Start with a modest budget and gradually increase it as your business grows.
4. What are the best CRM platforms for real estate agents? Popular options include Follow Up Boss, kvCORE, and BoomTown.
5. How do I find mentors in the real estate industry? Network at industry events, reach out to experienced agents, and consider joining mentorship programs.
6. What is the best way to generate leads as a new agent? Focus on a combination of online and offline marketing, including open houses, networking, and referral programs.
7. How important is continuing education in real estate? It's crucial for staying updated, maintaining your license, and gaining a competitive edge.
8. What if I don't get any clients right away? Don't be discouraged. Building a client base takes time and consistent effort. Focus on providing excellent service and building your network.
9. How do I handle difficult clients? Professionalism, clear communication, and a focus on problem-solving are key to successfully managing challenging situations.

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after you pass the real estate exam: Transforming the Workforce for Children Birth Through Age 8 National Research Council, Institute of Medicine, Board on Children, Youth, and Families, Committee on the Science of Children Birth to Age 8: Deepening and Broadening the Foundation for Success, 2015-07-23 Children are already learning at birth, and they develop and learn at a rapid pace in their early years. This provides a critical foundation for lifelong progress, and the adults who provide for the care and the education of young children bear a great responsibility for their health, development, and learning. Despite the fact that they share the same objective - to nurture young children and secure their future success - the various practitioners who contribute to the care and the education of children from birth through age 8 are not acknowledged as a workforce unified by the common knowledge and competencies needed to do their jobs well. Transforming the Workforce for Children Birth Through Age 8 explores the science of child development, particularly looking at implications for the professionals who work with children. This report examines the current capacities and practices of the workforce, the settings in which they work, the policies and infrastructure that set qualifications and provide professional learning, and the government agencies and other funders who support and oversee these systems. This book then makes recommendations to improve the quality of professional practice and the practice environment for care and education professionals. These detailed recommendations create a blueprint for action that builds on a unifying foundation of child development and early learning, shared knowledge and competencies for care and education professionals, and principles for effective professional learning. Young children thrive and learn best when they have secure, positive relationships with adults who are knowledgeable about how to support their development and learning and are responsive to their individual progress. Transforming the Workforce for Children Birth Through Age 8 offers guidance on system changes to improve the quality of professional practice, specific actions to improve professional learning systems and workforce development, and research to continue to build the knowledge base in ways that will directly advance and inform future actions. The recommendations of this book provide an opportunity to improve the quality of the care and the education that children receive, and ultimately improve outcomes for children.

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Project Management Institute, 2016-10-01 A Guide to the Project Management Body of Knowledge (PMBOK® Guide) provides generalized project management guidance applicable to most projects most of the time. In order to apply this generalized guidance to construction projects, the Project Management Institute has developed the Construction Extension to the PMBOK® Guide. This Construction Extension provides construction-specific guidance for the project management practitioner for each of the PMBOK® Guide Knowledge Areas, as well as guidance in these additional areas not found in the PMBOK® Guide: * All project resources, rather than just human resources * Project health, safety, security, and environmental management * Project financial management, in addition to cost * Management of claims in construction This edition of the Construction Extension also follows a new structure, discussing the principles in each of the Knowledge Areas rather than discussing the individual processes. This approach broadens the applicability of the Construction Extension by increasing the focus on the "what" and "why" of construction project management. This Construction Extension also includes discussion of emerging trends and developments in the construction industry that affect the application of project management to construction projects.

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after you pass the real estate exam: Score Higher on the UCAT Kaplan Test Prep, 2020-04-07 The Expert Guide from Kaplan for 2021 entry One test stands between you and a place at the medical school of your dreams: the UCAT. With 1,500 questions, test-like practice exams, a question bank, and online test updates, Kaplan's Score Higher on the UCAT, sixth edition, will help build your confidence and make sure you achieve a high score. We know it's crucial that you go into your UCAT exam equipped with the most up-to-date information available. Score Higher on the UCAT comes with access to additional online resources, including any recent exam changes, hundreds of questions, an online question bank, and a mock online test with full worked answers to ensure that there are no surprises waiting for you on test day. The Most Practice 1,500 questions in the book and online—more than any other UCAT book Three full-length tests: one mock online test to help you practise for speed and accuracy in a test-like interface, and two tests with worked answers in the book Online question bank to fine-tune and master your performance on specific question types Expert Guidance The authors of Score Higher on the UCAT have helped thousands of students prepare for the exam. They offer invaluable tips and strategies for every section of the test, helping you to avoid the common pitfalls that trip up other UCAT students. We invented test preparation—Kaplan (www.kaptest.co.uk) has been helping students for 80 years. Our proven strategies have helped legions of students achieve their dreams.

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After (2019) - IMDb

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franchise was confirmed. The After movies are based on Anna Todd's novels which chronicle ...

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blue and underlined, you can click on those materials for easy access. FAQs . LICENSING STANDARDS/APPLICANT QUESTIONS: 1. Q - Does the Department of Real Estate (DRE) ...

HAWAII REAL ESTATE COMMISSION - PSI Exams

May 24, 2024 · obtaining a license issued by the Hawaii Real Estate Commission. To be licensed, you must pass an examination to confirm that you have attained at least a minimum level of ...

How to get your GEORGIA REAL ESTATE LICENSE - The CE ...

Pass the course final exam. After you complete all the course materials, there is a course final exam. The minimum passing score is 72%. ... Pass the Georgia Real Estate Sales Associate ...

Real Estate Education Requirements - myfloridalicense.com

Real Estate (FREC) Educational Requirements Sales Associates: Pre Licensure – As a condition of licensure sales associates must successfully complete a 63-Hour Pre Licensure Course ...

STATE OF NEW JERSEY - PSI Exams

Jan 1, 2024 · obtaining a real estate license in the State of New Jersey. New Jersey state laws stipulate that a person may not act as a real estate salesperson, broker or instructor without ...

Final Examination Schedule - georgiarealestateschool.com

The minimum passing score for a real estate final exam is 72%. Should you fail, you will be allowed one (1) retake. All ... GAMLS Real Estate School @ Metro South Association of ...

Instructions for Online Licensing - Department of Financial ...

(not a P.O. Box) where you invite . clients. This address will serve as . your address of record. Question 2: Mailing Address . Enter the address where you want to receive mail. Question 3: ...

National Pearson VUE Real Estate Exam Prep - kaplanlearn.com

Real Estate Exam Prep Workbook Second Edition Pearson_VUE_NEP_2E_book.indb 1
1/22/2018 10:55:31 AM. This publication is designed to provide accurate and authoritative ...

Indiana Real Estate Candidate Handbook - pearsonvue.com

Mar 1, 2025 · Candidates must pass both portions of the instructor exam (national and state) before applying for licensure with the IPLA. There are no pre-licensing requirements for this ...

Candidate Handbook - Illinois REALTORS

the booklet after you have registered for the examination; you may wish to refer to it later. The real estate examinations are developed through a combined effort of real estate experts and ...

Everything You Need to Complete Your Prelicensing ...

This will give you two additional attempts to pass the exam. After passing the final exam for each course, you will be able to print your certifi- ... State Review Texas Real Estate Exam Prep ...

Exam Guidelines for Learners - RECA

2 Calculator Policy • You are only allowed a calculator for the Practice of Commercial Real Estate and the Practice of Mortgage Brokerage exam. Proctors must check the calculator to ensure ...

Arkansas Real Estate Candidate Handbook - Pearson VUE

by a real estate licensing jurisdiction deemed equivalent by the Commission. [ACA Sect. 17-42-303] 3. Submit application paperwork and fees to be approved to take the license

examination. ...

KW SCHOOL OF REAL ESTATE FREQUENTLY ASKED ...

- Added support to help you pass the licensure exam
- Ensures you last longer in business once you enter real estate
- Gives you an introduction to the time-tested models and systems of ...

State of California Department of Real Estate Salesperson ...

Once you pass the exam and are issued the license, you may use . eLicensing to retrieve a copy of your license certificate. DRE no longer mails out license certificates. Items 19 through 26 • ...

West Virginia Real Estate Candidate Handbook - Pearson VUE

Apr 1, 2025 · Candidates have 90 days from the date they pass one part of the exam to pass the other part. 2. Make a reservation and pay examination fee. ... West Virginia Real Estate ...

Real Estate Salesperson Licensing Guide - State of Michigan

you with your Exam Candidate ID number, which is required to register for your exam. Employing Broker Notification – You are required to have a licensed individual broker or broker company ...

HOW TO APPLY FOR A , • -.. • - - -) , -! ,! , • VIRGINIA REAL ...

VIRGINIA REAL ESTATE BOARD 60 hours for salespersons Broker applicants must have been "actively engaged" in real estate full-time (averaging 40/hours week) for 36 of the 48 months ...

Maine Real Estate Candidate Handbook - Pearson VUE

2 Maine Real Estate. OVERVIEW. The candidate handbook is a useful tool in preparing for an examination. It is highly recommended that the State of Maine Real Estate Candidate ...

Arizona Real Estate - Pearson VUE

The Arizona Department of Real Estate (ADRE), a government agency, is authorized with the enforcement of Real Estate Laws and Rules governing the real estate profession in Arizona. ...

Real Estate Appraisers Licensing Guide - State of Michigan

license in Michigan, you must take and pass the applicable exam after your Real Estate Appraiser License Application has been approved. Upon approval, the Department will ... The MI State ...

Real Estate Trading Services Challenge Package and ...

Real Estate Services Rules, you are allowed two attempts at passing the examination. If you fail the exam on your first attempt, you must wait 90 days before writing the exam a second time. ...

Use eLicensing for Faster Service - California Department of ...

- Make check or money order payable to: Department of Real Estate.
- If paying by credit card, you must complete a Credit Card Payment Form (RE 909). Mail To — Department of Real ...

Arizona Department of Real Estate (ADRE) Education Division

ADRE 9-10-18, Effective 2-15-19 for Examination Arizona Real Estate Salesperson Examination Content Outline Page 1 of 3. Arizona Department of Real Estate (ADRE) Education Division ...

REAL ESTATE SALESPERSON, BROKER AND INSTRUCTOR ...

Sep 21, 2020 · obtaining a real estate license in the State of New Jersey. New Jersey state laws stipulate that a person may not act as a real estate salesperson, broker or instructor without ...

Salesperson Exam/License Application (RE 435)

General Information Apply for the real estate salesperson examination and the real estate salesperson license at the same time. Do not submit photocopies of this form or fax this ...

SCREC LICENSING FAQ RA 7/19 - SCLLR

approved Broker IIIA and IIIB pre-licensing courses (60 additional hours) then apply to take the SC Real Estate Broker Examination. After passing the examination, you can submit a Broker ...

STATE OF NEW MEXICO - NM RLD

a real estate licensee in the State of New Mexico. New Mexico state laws stipulate that a person may not act as a real estate broker without first obtaining a license issued by the ...

Use eLicensing for Faster Service - California Department of ...

to: Department of Real Estate. RE 909 — If paying by credit card. SALESPERSON APPLICANTS. Required documents... RE 435 — Completed and signed by applicant. Official ...

Candidate information booklet - myfloridalicense.com

real estate principles and practices, real estate law, and real estate mathematics as provided in Chapter 475, Part I, Florida Statutes, and Chapter 61J2, Florida Administrative Code. The ...

Candidate Handbook - Department of Financial

for Associate Real Estate Trainee Appraisers who will be issued their first credential on or after January 1, 2014. This form is ONLY for use by Illinois Associate Real Estate Trainee ...

Welcome to the Wisconsin REALTORS® Association's Sales ...

After finishing all the required coursework you must complete the Final Exam. After you complete the Final Exam you may print your Certificate of Completion. This certificate is necessary ...

California Pre-License General Information Page About ...

immediately or whenever you would like after the first exam attempt time has elapsed. The final exam is autoproctored with Examity. You must use Google Chrome and disable your pop-up ...

REAL ESTATE LICENSING REQUIREMENTS - Nevada

Apr 5, 2024 · a) 45 hours or 3 college credits Real Estate Principles . b) 45 hours or 3 college credits Real Estate Law (must include 18 hours Nevada law . c) 15 hours of

contracts in real ...

STATE OF MARYLAND REAL ESTATE COMMISSION

Oct 21, 2021 · Exam Accommodations/Out of State Form .End of Bulletin ... Maryland. To be licensed, you must pass an examination to confirm that you have attained at least a minimum ...

NEW MEXICO REAL ESTATE COMMISSION CANDIDATE ...

Dec 6, 2017 · real estate broker without first obtaining a license issued by the New Mexico Real Estate Commission. To be licensed, you must pass an examination to confirm that you have ...

National PSI Exam Prep - kaplanlearn.com

enough time to study after the Exam Prep course or if you should reschedule the exam. If you score less than 75% on the Pre-Test. Students who score below 75% on the Pre-Test ...

Bureau of Professional Licensing Real Estate FAQs - State of ...

1. Are there any convictions that will keep me from getting a real estate license? Article 25 requires an applicant to have good moral character obtain a real estate to license. Convictions ...

Frequently Asked Questions Regarding Real Estate Course ...

approval from the Department of Real Estate (DRE) to offer Pre-License/Statutory courses to individuals attempting to qualify for the real estate broker or salesperson license exams and to ...

14 Hour Florida - Larson Educational Services

Oct 14, 2021 · you are required to complete 14 hours of Florida real estate continuing education during every two-year license period thereafter. Three hours must be Florida Core Law, three ...

INDIANA REAL ESTATE COMMISSION LICENSE EXAMINATIONS

This Candidate Information Bulletin provides you with information about the examination process for becoming licensed as a Real Estate Broker or Instructor in the State of Indiana. The ...

RULES OF GEORGIA REAL ESTATE COMMISSION CHAPTER ...

GEORGIA REAL ESTATE COMMISSION CHAPTER 520-1 LICENSURE AND BROKERAGE TABLE OF CONTENTS 520-1-.09 Advertising 520-1-.04 Obtaining a License (3) ...

Real Estate Individual Broker Licensing Guide - State of ...

be completed not more than 36 months before the date of application, unless you held an active real estate salesperson license during that period. Prelicensure classroom course credit shall ...

REACTIVATION OF STANDARD LICENSE THAT HAS BEEN ...

Under Section 501 of the Real Estate Licensing and Registration Act, "Any person who remains inactive for a period of five years without renewing his license shall, prior to having

a license ...

[After You Pass The Real Estate Exam](#)

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