

admissions counselor interview questions

Admissions Counselor Interview Questions: A Comprehensive Guide

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Abstract: This report delves into the crucial area of admissions counselor interview questions, analyzing common question types, effective answer strategies, and the underlying assessment criteria used by hiring committees. Through a review of existing literature and best practices, we explore how candidates can best showcase their skills and experience to secure their desired position. The report emphasizes the importance of demonstrating a deep understanding of the admissions process, strong interpersonal skills, and a commitment to student success.

1. Understanding the Landscape of Admissions Counselor Interview Questions

The interview process for an admissions counselor position is rigorous, designed to assess a candidate's suitability across various dimensions. The questions asked are rarely straightforward; instead, they often probe deeper, evaluating not just knowledge but also critical thinking, problem-solving abilities, and personal attributes. Research indicates that successful candidates consistently demonstrate a combination of technical expertise and strong interpersonal skills. (Source: NACAC Research Report, 2022 – The Evolving Role of the Admissions Counselor)

A significant portion of admissions counselor interview questions will focus on the candidate's understanding of the admissions process itself. This includes questions about:

Understanding of holistic review: Expect questions exploring your understanding of holistic review, the process of evaluating applicants beyond just grades and test scores. Interviewers want to know if you can articulate the nuances of this approach and how you would apply it in practice. For example:

"Describe a situation where you had to make a difficult admissions decision based on holistic review."

Knowledge of relevant regulations and legal considerations: Familiarity with Title IX, FERPA, and other relevant legislation is crucial. Questions might assess your awareness of ethical considerations in admissions. For example: "How would you handle a situation where a student's application raises ethical concerns?"

Recruitment and outreach strategies: Interviewers will gauge your knowledge of various recruitment strategies, including digital marketing, social media engagement, and on-campus events. Expect questions on your experience with these, along with your ideas for innovative outreach. For instance:

"What are some creative recruitment strategies you would implement to reach underrepresented student populations?"

Communication and interpersonal skills: Admissions counselor interview questions often involve role-playing scenarios to assess communication and interpersonal skills. These can include how you'd handle challenging conversations with prospective students, parents, or colleagues. For example: "How would you respond to a prospective student who expresses concerns about the cost of tuition?"

2. Behavioral Questions: Unpacking Your Past Experiences

Behavioral questions are a cornerstone of admissions counselor interview questions. They assess how you've handled past situations, providing insight into your potential future performance. The STAR method (Situation, Task, Action, Result) is highly recommended for answering these. Examples include:

"Describe a time you had to work under pressure to meet a deadline."

"Tell me about a time you had to resolve a conflict with a colleague."

"Give an example of a time you failed, and what you learned from it."

"Describe a situation where you had to persuade someone to see your point of view."

Research suggests that using the STAR method enhances the clarity and impact of your answers, making it easier for interviewers to assess your skills and experience. (Source: Harvard Business Review, 2018 – The Power of the STAR Method)

3. Assessing Your Fit for the Institution

Admissions counselor interview questions will inevitably delve into your understanding of the institution's mission, values, and student body. Thorough research is paramount. Prepare to answer questions such as:

"Why are you interested in working at this institution?"

"What do you know about our institution's mission and values?"

"How would your skills and experience contribute to our admissions team?"

"What are your salary expectations?"

4. Preparing for the Unexpected: Addressing Challenging Admissions

Counselor Interview Questions

Be prepared for unexpected or hypothetical admissions counselor interview questions. These can test your critical thinking and ability to adapt. Examples include:

"How would you handle a situation where an applicant's grades are significantly lower than their test scores?"

"What is your opinion on the role of standardized testing in college admissions?"

"How would you address concerns from parents about the college application process?"

5. Demonstrating Your Passion and Commitment

Beyond technical skills and knowledge, interviewers want to see passion and a genuine commitment to student success. Express your enthusiasm for higher education and your dedication to helping students achieve their goals. This passion should shine through in your answers to admissions counselor interview questions.

Summary: Securing a position as an admissions counselor requires a multifaceted approach to the interview process. Success hinges on a thorough understanding of the admissions process, the ability to articulate relevant experiences using the STAR method, and the demonstration of strong interpersonal skills, along with a deep commitment to supporting students. Mastering the art of answering admissions counselor interview questions necessitates preparation, practice, and a genuine passion for higher education.

Conclusion: Navigating the admissions counselor interview questions effectively requires preparation, self-awareness, and a strategic approach. By understanding the common question types, practicing your responses, and thoroughly researching the institution, you can significantly increase your chances of making a positive impression and securing the position.

FAQs:

1. What are the most common admissions counselor interview questions? Common questions focus on your understanding of holistic review, recruitment strategies, conflict resolution, and your knowledge of relevant regulations. Behavioral questions assessing your past experiences are also prevalent.
1. How can I answer behavioral questions effectively? The STAR method (Situation, Task, Action, Result) provides a structured framework for answering behavioral questions, ensuring clear and concise responses that highlight your skills and accomplishments.
1. What should I research before the interview? Thoroughly research the institution's mission, values, student body, recent news, and the specific role you are applying for. Understanding the context of your potential role is critical.
1. How can I demonstrate my passion for higher education? Highlight your commitment to student success and your enthusiasm for working in a higher education environment. Use concrete examples to illustrate your dedication.
1. What are some red flags to avoid during the interview? Avoid negativity, complaining about past employers, and failing to prepare adequately. Demonstrating genuine interest and respect for the

interviewer is crucial.

1. How important is salary expectation discussion in an interview? Be prepared to discuss your salary expectations, but avoid focusing solely on compensation. Balance your compensation expectations with your enthusiasm for the role and its contribution to the institution.
1. What if I don't have direct experience in admissions? Focus on transferable skills from other roles that are relevant to the admissions process, such as communication, teamwork, problem-solving, and customer service.
1. What are some examples of hypothetical questions to prepare for? Prepare for hypothetical questions related to handling challenging student situations, resolving conflicts, or addressing ethical dilemmas in admissions.
1. How long should I prepare for the admissions counselor interview? Allocate ample time for research, practicing answers, and refining your interview attire and presentation. A minimum of several days of preparation is recommended.

Related Articles:

1. Mastering the Admissions Counselor Interview: A Practical Guide: This article provides a step-by-step guide to navigating the interview process, including tips for answering common questions and preparing for behavioral questions.

1. Ace the Admissions Counselor Interview: Strategies for Success: This article explores proven strategies for effectively communicating your skills and experience, emphasizing the importance of showcasing your passion and commitment.

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1. The Importance of Holistic Review in Admissions Counselor Interviews: This article explores the nuances of holistic review and how to demonstrate a deep understanding of this process during the interview.

1. Demonstrating Your Fit: Tailoring Your Answers for Specific Institutions: This article provides

advice on tailoring your answers to reflect the specific mission, values, and student body of the institution.

1. Building Rapport: Communication Strategies for Admissions Counselor Interviews: This article offers communication tips for building a strong rapport with the interviewers and creating a positive experience.
1. Beyond the Resume: Showcasing Your Skills in an Admissions Counselor Interview: This article provides guidance on effectively showcasing your transferable skills, even if you lack direct experience in admissions.
1. Legal and Ethical Considerations in College Admissions: A Guide for Counselors: This article provides a comprehensive overview of relevant regulations and ethical considerations that are frequently addressed in admissions counselor interview questions.

admissions counselor interview questions: [Soundbite](#) Sara Harberson, 2021-04-06 Crack the code to college admissions and help students craft the ultimate statement of self-identity and get into their school of choice with this groundbreaking guide from America's College Counselor. On average, an admissions committee takes seconds to decide whether to admit a student. They must sum up the student in one sentence that will tell them if a student is going to be a good fit for their program. What is the best way to transform this admissions process from a stressful, pressure-cooker arms race into an empowering journey that paves the way to the best individual outcome? Written by a college admissions insider turned consultant, Soundbite guides parents and students through the admissions process from start to finish. Armed with her knowledge of how the system works, Sara Harberson shares tried-and-tested exercises that have helped thousands of

students gain admission to their school of choice. The soundbite, her signature tool, presents an opportunity for students to take the reins to craft their ultimate statement of self-identity and formulate their own personal definition of what is best. With this soundbite in place as their foundation, students achieve maximum impact when they present themselves to colleges. In doing so, the tables are turned: the student's fate no longer rests on a soundbite composed by an admissions officer. Instead, the student employs their own soundbite to define themselves on their own terms. Soundbite shifts the way we talk about the admissions process—from Getting You In to Getting the Best You In.

admissions counselor interview questions: The Best Book On Elite Admissions (Former Stanford Admissions Officer's Plan For Select College Admissions) Erinn Andrews, 2011-11-17
ABOUT THE BOOK Applying to college is likely the most stressful and important moment in a teenager's academic life. Pressure from friends, family, teachers, and oneself add up to make this an overwhelming process to go through, especially for students applying to the nation's most selective schools. One major reason for this stress is the uncertainty of the application process. Often, the students who apply to top schools are used to feeling in control of their lives and planning their future, but because there are no sure admittances in elite admissions, the feeling of helplessness can be overwhelming. There are a number of resources available to students who wish to maximize their chances of admission; however, I, as a former admission officer at a selective university, feel that many are misleading. In some cases, the advice given is very specific to one school which isn't useful for the majority of students or it's too vague. And in some other cases, students try to compare their statistics with the statistics of other seemingly similar students to gauge their chances of admission, perhaps the worst resource of all. **MEET THE AUTHOR** Erinn Andrews is the former Assistant Director of Undergraduate Admissions at Stanford University. She read and evaluated thousands of applications from the US, as well as more than 70 countries around the world, and through that, she has developed a unique perspective on what it takes to get into the nation's elite colleges. She completed an M.A. in Education at Stanford University's School of Education in the Policy, Organization, and Leadership Studies Program. She also earned a B.A. in History with Honors at Stanford. She now works with students to help them uncover their intellectual and personal interests and present the best version of themselves in the elite admissions process. **EXCERPT FROM THE BOOK** The purpose of the application in selective admissions is to understand the context from which the applicant is coming. In order to decide which students to admit when admit rates are so low (Once the context has been established, then the admission officer tries to find out if the student has taken advantage of the opportunities available to him and has either: a.) made a lasting impact in his community in some way, or b.) has the potential to make a lasting impact in his future community (college and beyond). Despite popular belief, every application is actually read in its entirety by an admission officer in the selective admissions process.

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admissions counselor interview questions: *Hey AdmissionsMom* Carolyn Allison Caplan, 2019-03-15 Welcome to a no-nonsense, unconventional approach to college admissions! Hey AdmissionsMom: Real Talk from Reddit from the voices of r/ApplyingToCollege, with Carolyn Allison Caplan, aka u/admissionsmom FRONT DOOR COLLEGE ADMISSIONS HELP Discover what over 100,000 engaged r/ApplyingToCollege subscribers are learning about as they discuss a fresh approach to college admissions. With Hey AdmissionsMom, Carolyn and the kids from r/ApplyingToCollege give you a place to stop trying to figure out what your top schools want in you and instead ask yourself, What do I want out of life when I leave high school? What do I see for myself? You're a talented, interesting student, and when you really know who you are, you're going to make the best decisions for yourself As a sophomore or junior entering the college admissions process, maybe you're overwhelmed by the paperwork, school descriptions, test score requirements, extracurricular activity options, and the daunting task of figuring it all out without losing yourself. Others of you already started the college admissions process and feel okay about your applications, but you're struggling with the personal statement or essays. Or, you want permission not to be a carbon copy of the ideal student and want out-of-the-box ways to be yourself, both in life and in the admissions process. And you're not just managing your expectations, but also your parents. College admissions can be especially intimidating if your high school sucks, you're first in your family to go to college, or you haven't always been a model student. You might also be a concerned parent or mentor looking for a guide designed not to stress you and your kid out and might even help with that as you learn the ropes of college admissions. For all the times you or your high school student thought, There has to be a better way, when you hear advice about high-performance, achievement, and crazy amounts of EC's (extracurriculars)... You were right. You just found it. Hey AdmissionsMom: Real Talk from Reddit In this refreshingly honest, irreverent digest of college admissions questions and answers from u/admissionsmom and the subreddit, r/ApplyingToCollege, you'll find 37 bite-sized chapters of practical information, inspiring personal stories, insider tips, and yes, we have to be honest about this here - the occasional swear word, too. The time is NOW for you to: Focus on who you are, what you want from life, and how college fits into your goals, not the reverse Write essays and personal statements that actually sound like you, the real you Stop being one of 50,000 students applying to the same 20 colleges Stay positive even if you're not valedictorian or you didn't cure cancer (nobody else has either -- yet) Find questions asked by students just like you, so you don't feel alone or like you're the only one who doesn't already have it all figured out Take a deep breath as you learn about mindfulness By the end of Hey AdmissionsMom: Real Talk from Reddit, you will have peeled back the layers of your authentic self and be able to appreciate your personality traits, interests, and talents as you breathe and apply to college with a smile.

admissions counselor interview questions: *Love the Journey to College* Jill Madenberg, Amanda Madenberg, 2017-08-01 Jill Madenberg draws upon her 20-plus years of counseling experience while her daughter Amanda—a student who just recently went off to college—adds tips and personal stories. Whether you are wondering how to choose high school classes and activities, create a realistic college list, get the most out of a campus visit, or maintain a positive and healthy attitude, Love the Journey to College will help you make educated decisions throughout the process—and show you how to do it with a smile. As the daughter of an experienced college counselor, Amanda Madenberg has been visiting colleges for as long as she can remember—on family vacations, weekend road trips, and school holidays. Even at a young age, she took interest as her mom spoke with tour guides, admissions counselors, and students on campus to get a feel for life at a particular school. Most importantly, Amanda greatly enjoyed her own college application process—from visiting campuses to writing supplemental essays. Writing as both a typical high school student and as the daughter of a college counselor, Amanda lends a unique and entertaining perspective to Love the Journey to College.

admissions counselor interview questions: *College Essay Essentials* Ethan Sawyer, 2016-07-01 Let the College Essay Guy take the stress out of writing your college admission essay.

Packed with brainstorming activities, college personal statement samples and more, this book provides a clear, stress-free roadmap to writing your best admission essay. Writing a college admission essay doesn't have to be stressful. College counselor Ethan Sawyer (aka The College Essay Guy) will show you that there are only four (really, four!) types of college admission essays. And all you have to do to figure out which type is best for you is answer two simple questions: 1. Have you experienced significant challenges in your life? 2. Do you know what you want to be or do in the future? With these questions providing the building blocks for your essay, Sawyer guides you through the rest of the process, from choosing a structure to revising your essay, and answers the big questions that have probably been keeping you up at night: How do I brag in a way that doesn't sound like bragging? and How do I make my essay, like, deep? College Essay Essentials will help you with: The best brainstorming exercises Choosing an essay structure The all-important editing and revisions Exercises and tools to help you get started or get unstuck College admission essay examples Packed with tips, tricks, exercises, and sample essays from real students who got into their dream schools, College Essay Essentials is the only college essay guide to make this complicated process logical, simple, and (dare we say it?) a little bit fun. The perfect companion to The Fiske Guide To Colleges 2020/2021. For high school counselors and college admission coaches, this is an essential book to help walk your students through writing a stellar, authentic college essay.

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admissions counselor interview questions: Creating a Class Mitchell L Stevens, 2009-06-30 In real life, Stevens is a professor at Stanford University. But for a year and a half, he worked in the admissions office of a bucolic New England college known for its high academic standards, beautiful campus, and social conscience. Ambitious high schoolers and savvy guidance counselors know that admission here is highly competitive. But creating classes, Stevens finds, is a lot more complicated than most people imagine.

admissions counselor interview questions: The Best 387 Colleges, 2022 The Princeton Review, Robert Franek, 2021-08-31 Make sure you're preparing with the most up-to-date materials! Look for The Princeton Review's newest edition of this book, The Best 388 Colleges, 2023 Edition (ISBN: 9780593450963, on-sale August 2022). Publisher's Note: Products purchased from third-party sellers are not guaranteed by the publisher for quality or authenticity, and may not include access to online tests or materials included with the original product.

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complicated and uncertain process. Kevin shares entertaining stories from visiting hundreds of schools and working with thousands of students. His comprehensive guide tells readers everything he wishes he could have said when he worked for UT-Austin. Learn exactly how UT reviews students for their first-choice major using the Academic and Personal Achievement Index. Dispel dozens of myths and misconceptions and understand what really counts. Craft compelling Apply Texas essays and build an effective expanded resume by referencing real student applications. Explore a data-driven look at how race in admissions, the Abigail Fisher Supreme Court Case, and how the top 7 percent law influences decisions. Examine more than twenty charts visualizing seven years of applicant and admitted student data for popular majors like the McCombs School of Business, the Cockrell School of Engineering, the Moody College of Communications, and Computer Science. Elevate your application for Business, Plan II, and College of Natural Sciences Honors Programs. Find success in the transfer admissions process.

admissions counselor interview questions: [171 Answers](#) Mark Stucker, 2017-10-05

admissions counselor interview questions: Model Rules of Professional Conduct

American Bar Association. House of Delegates, Center for Professional Responsibility (American Bar Association), 2007 The Model Rules of Professional Conduct provides an up-to-date resource for information on legal ethics. Federal, state and local courts in all jurisdictions look to the Rules for guidance in solving lawyer malpractice cases, disciplinary actions, disqualification issues, sanctions questions and much more. In this volume, black-letter Rules of Professional Conduct are followed by numbered Comments that explain each Rule's purpose and provide suggestions for its practical application. The Rules will help you identify proper conduct in a variety of given situations, review those instances where discretionary action is possible, and define the nature of the relationship between you and your clients, colleagues and the courts.

admissions counselor interview questions: Get Real and Get In Dr. Aviva Legatt, 2021-08-03 An insider's college admissions guide that teaches students to identify and harness their unique passions, stand out from the crowd, and achieve their dreams. Dr. Aviva Legatt has spent her career in higher education as a professor, counselor, and admissions officer in the Ivy League, and she wants to let students in on a secret: admissions offices are sick of seeing the same cookie-cutter applications. What were once considered best practices for "doing high school right" are now so commonplace that they have become a liability. Get Real and Get In teaches readers to think outside of the box and focus on what admissions officers are really looking for—young people who dare to be their most authentic selves. Through engaging, accessible, and empathetic prose, this book forms an inspirational roadmap for readers to uncover their true passions and leverage them to create applications that truly stand out from the crowd. It also features a variety of useful exercises and candid stories from many influential figures, which teach students to look beyond just getting into a "good" college and focus more actively on identifying and attaining their long term goals. Get Real and Get In is designed to ignite an essential mindset shift in students: stop trying to just "get in" and start figuring out exactly what you want from life and how to get it. Stop managing the impressions you make on admissions officers and start defying impressions. This is an essential guide to cutting through the noise of the admissions process and gaining the confidence to forge one's own path to success—in college and beyond.

admissions counselor interview questions: The Psychiatric Interview Daniel J. Carlat, 2005 Revised and updated, this practical handbook is a succinct how-to guide to the psychiatric interview. In a conversational style with many clinical vignettes, Dr. Carlat outlines effective techniques for approaching threatening topics, improving patient recall, dealing with challenging patients, obtaining the psychiatric history, and interviewing for diagnosis and treatment. This edition features updated chapters on the major psychiatric disorders, new chapters on the malingering patient and attention-deficit hyperactivity disorder, and new clinical vignettes. Easy-to-photocopy appendices include data forms, patient education handouts, and other frequently referenced information. Pocket cards that accompany the book provide a portable quick-reference to often needed facts.

admissions counselor interview questions: Guilty Admissions Nicole LaPorte, 2021-02-23

This entertaining exposé on how the other half gets in tells the shockingly true story of the Varsity Blues scandal, and all of the crazy parents, privilege, and con men involved. Guilty Admissions weaves together the story of an unscrupulous college counselor named Rick Singer, and how he preyed on the desperation of some of the country's wealthiest families living in a world defined by fierce competition, who function under constant pressure to get into the right schools, starting with pre-school; non-stop fundraising and donation demands in the form of multi-million-dollar galas and private parties; and a community of deeply insecure parents who will do anything to get their kids into name-brand colleges in order to maintain their own A-list status. Investigative reporter Nicole LaPorte lays bare the source of this insecurity—that in 2019, no special hook in the form of legacy status, athletic talent, or financial giving can guarantee a child's entrance into an elite school. The result is paranoia, deception, and true crimes at the peak of the American social pyramid. With a glittering cast of Hollywood actors—including Felicity Huffman and Lori Loughlin—hedge fund CEOs, sales executives, and media titans, Guilty Admissions is a soap-opera-slash-sneak-peek-behind-the-curtains at America's richest social circles; an examination of the cutthroat world of college admissions; and a parable of American society in 2019, when the country is run by a crass tycoon and all totems of status and achievement have become transactional and removed from traditions of ethical restraint. A world where the rich get whatever they want, however they want it.

admissions counselor interview questions: The College Conversation Eric J. Furda, Jacques Steinberg, 2021-09-21 From an Ivy League dean and a college admissions expert, a guide to help parents support their children as they navigate their way to college The College Conversation is a comprehensive resource for mapping the path through the college application process that provides practical advice and reassurance to keep both anxious parents and confused children sane and grounded. Rather than adding to the existing canon of How to Get In college guides or rankings, Eric Furda and Jacques Steinberg provide a step-by-step approach to having the tough conversations on this topic with less stress and more success. The book is organized around key discussions and themes that trace the chronological arc of admissions and financial aid--beginning before the assembly of a list of potential colleges and continuing through the receipt of decisions--with a final section that includes advice on the first year of college. The topics include preliminary conversations about the search, and specifically how parents can think about their children's interests and what kind of college would best suit them; choosing a college (based on its curriculum, culture, and community); writing the most effective essays; assessing acceptances, including considerations of finances and aid; and making the transition from high school to college life. The College Conversation will provide parents, students, and counselors with the credible, level-headed information often missing in this process, as well as a much-needed dash of perspective borne of experience.

admissions counselor interview questions: *The Complete Guide to Graduate School Admission* Patricia Keith-Spiegel, Michael W. Wiederman, 2000-03-01 Should I go to graduate school? How do I choose where to apply? Are my grades and accomplishments good enough to get in? Who should I ask to write recommendation letters for me, and how should I approach these people? How do I write my personal statement? When will I hear my fate, and how should I make my final decision? These are just a few of the many questions to which this well-researched, thorough, and extremely user-friendly book offers answers. Students who are contemplating graduate training in psychology, counseling, and related fields are often apprehensive and confused about applying to graduate school, but this book takes the guesswork and anxiety out of the process. The tone and features (such as the Q&A format, timeline for application-related tasks and activities, and special advice for special populations) that made the first edition so successful, eliciting hundreds of thank-you notes and e-mail messages to the author, are just as evident in this new edition. The book has been thoroughly updated to include coverage of new topics such as use of the internet and e-mail, as well as changing trends in the professions. The most obvious difference is that the book is

now significantly shorter as a result of meticulous rewriting, making it even easier to use. There have been attempts since the publication of the first edition to copy the format of this book, but none of the others have successfully duplicated the depth of research-based advice and the supportive style that make this book the guide of choice for thousands of graduate-school bound students and their advisors.

admissions counselor interview questions: Admission Julie Buxbaum, 2020-12-01 Lie. Cheat. Bribe. How far would you go to get into your dream school? How far would your parents go? Inspired by the recent college admissions scandal, this ripped-from-the-headlines YA novel by the New York Times bestselling author of *Tell Me Three Things* sees one teenage girl's privileged world shatter when her family's lies are exposed. It's good to be Chloe Wynn Berringer--she has it all--money, privilege, and a ticket to the college of her dreams. Or at least she did until the FBI came knocking on her front door, guns at the ready, and her future went up in smoke. Now her B list celebrity mother is under arrest in a massive college admissions bribery scandal, and Chloe might be the next one facing charges. The public is furious, the headlines are brutal, and the US attorney is out for blood. As everything she's taken for granted starts to slip away, Chloe must reckon not only with the truth of what happened, but also with the examination of her own guilt. How much did she really know-or guess? Why did her parents think the only way for her to succeed was to cheat? And what does it really mean to be complicit? Bestselling author Julie Buxbaum takes on the college admissions bribery scandal that rocked the country in this timely tale of the hyper elite and the hyper competitive, and the lengths they go to stay at the top.

admissions counselor interview questions: Break the MBA Code Vibha Kagzi, 2020-02-07 Fast-track your way into the Ivy League & other top colleges # MBA aspirants globally > 2,50,000 # Seats at a top business school < 1,000 The world's most ambitious, determined and accomplished youth dream of gaining access to prestigious business schools globally. An MBA degree from a top institute is their golden ticket to the world. The competition is stiff. The stakes are high. How can you break the code? Expert admissions counsellor Vibha Kagzi pens India's first comprehensive book on MBA admissions to help you get there. A Harvard MBA herself, she has been on a mission to help aspirants achieve their targets. Over the past decade, she has helped hundreds of students crack the Ivy League and other top-ranked MBA programs worldwide. In this groundbreaking book, she reveals all her secrets: from profile-building strategies to essay writing and financing your MBA dream. This book also features exclusive insights from admissions officers at 17 top schools globally, including Columbia, Kellogg, Chicago, ESADE, Rotman, SMU, Yale, and tells you what qualities they look for in their candidates. It also contains sample resumes and essays of successful admits, concise lists of dos and don'ts and several comparative data tables. Everything a top admissions consultant knows, is now in your hands. VIBHA KAGZI holds an MBA from Harvard Business School and a Bachelors degree from Carnegie Mellon University. She has pursued courses at the University of California (Berkeley), London School of Economics and the Indian School of Business. She is also a certified life coach. "Comprehensive, concise, compelling and a MUST-READ for all business school applicants." Mukesh Ambani, Chairman & MD, Reliance Industries Limited

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