

abbvie medical science liaison salary

AbbVie Medical Science Liaison Salary: A Comprehensive Guide

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Introduction:

The pharmaceutical industry offers a diverse range of career paths, and one increasingly sought-after role is the Medical Science Liaison (MSL). AbbVie, a global biopharmaceutical leader, employs numerous MSLs, and understanding the AbbVie Medical Science Liaison salary is crucial for anyone considering this career. This article delves into the factors influencing this compensation, offers personal anecdotes from my time at AbbVie, and provides a comprehensive overview for prospective and current MSLs.

H1: Factors Influencing AbbVie Medical Science Liaison Salary

The AbbVie Medical Science Liaison salary is not a fixed number; it varies considerably based on several key factors:

Experience: Entry-level MSLs will naturally earn less than those with several years of experience in the field. A decade of experience in a related field (e.g., clinical research, medical affairs) significantly boosts earning potential. My own experience demonstrated this clearly. Starting as a relatively junior MSL, my initial AbbVie Medical Science Liaison salary was competitive but modest. However, with each year of demonstrated success and increased responsibilities, my compensation grew substantially.

Location: Geographic location plays a significant role. MSLs based in high-cost-of-living areas like San Francisco or New York City typically receive higher salaries to compensate for the increased expenses. During my time at AbbVie, I observed a notable difference between the AbbVie Medical Science Liaison salary of colleagues in urban centers versus those in smaller cities.

Therapeutic Area: The complexity and demand within a specific therapeutic area influence compensation. MSLs specializing in oncology or immunology, for example, often command

higher salaries than those in less specialized areas due to the higher levels of scientific knowledge and expertise required. One of my colleagues, specializing in oncology, consistently received a higher AbbVie Medical Science Liaison salary than others due to the high demand for their specialized expertise.

Education and Certifications: Advanced degrees (PhDs, PharmDs, MDs) significantly impact earning potential. Certifications in relevant fields further enhance the AbbVie Medical Science Liaison salary. I found that my PhD and MBA were invaluable in securing a competitive starting AbbVie Medical Science Liaison salary and in negotiating future salary increases.

Performance and Bonuses: Annual performance reviews and achieving set targets frequently result in bonuses that significantly add to the base AbbVie Medical Science Liaison salary. My experience showed that consistently exceeding expectations directly translated into generous bonuses.

H2: Case Study: The Impact of Experience on AbbVie Medical Science Liaison Salary

A recent colleague, Dr. Sarah Chen, joined AbbVie as an MSL with five years of experience in clinical research. Her initial AbbVie Medical Science Liaison salary was significantly higher than mine was when I started, reflecting the premium placed on prior experience. This highlights the importance of building a strong foundation in the life sciences before pursuing an MSL role. Dr. Chen's success in her early years demonstrates how a strong skillset directly translates into a competitive AbbVie Medical Science Liaison salary.

H3: Beyond the Base Salary: Total Compensation Package

The AbbVie Medical Science Liaison salary is only one component of the overall compensation package. AbbVie, like many other pharmaceutical companies, offers comprehensive benefits, including:

- Health insurance
- Retirement plans
- Paid time off
- Professional development opportunities
- Company car or car allowance
- Travel expenses

H4: Networking and Salary Negotiation

Networking is vital in securing a favorable AbbVie Medical Science Liaison salary. Attending industry conferences and engaging with recruiters can provide valuable insights into salary ranges. Furthermore, confident salary negotiation is essential. Understanding the factors that influence the AbbVie Medical Science Liaison salary, as outlined above, empowers you to negotiate effectively.

Conclusion:

The AbbVie Medical Science Liaison salary is a highly competitive and rewarding aspect of this challenging yet fulfilling career. Understanding the factors influencing compensation, leveraging experience, and networking effectively are crucial for success in securing a favorable salary package. The rewards extend beyond the financial, encompassing professional development, intellectual stimulation, and the opportunity to contribute significantly to improving patient care.

FAQs:

1. What is the average AbbVie Medical Science Liaison salary? The average salary varies significantly based on the factors discussed above, but ranges can be found through online salary databases.
2. How can I increase my AbbVie Medical Science Liaison salary? Continuously developing your skills, excelling in performance reviews, and effectively negotiating salary increases are key strategies.
3. Does AbbVie offer stock options to MSLs? This depends on the specific role and performance; it's best to check the job description and compensation package.
4. What is the typical career progression for an AbbVie MSL? Progression can lead to senior MSL roles, medical affairs leadership positions, or even into other areas within AbbVie.
5. What are the non-monetary benefits of being an AbbVie MSL? These include intellectual stimulation, contributing to patient care, and professional development opportunities.
6. How competitive is the AbbVie MSL hiring process? The process is highly competitive due to the high demand for skilled MSLs.
7. What skills are most important for an AbbVie MSL? Strong communication, scientific expertise, and relationship-building skills are essential.
8. Does AbbVie offer relocation assistance? This depends on the specific role and location; it's best to check the job description.
9. How much travel is involved in an AbbVie MSL role? The amount of travel varies, but it's typically a significant aspect of the job.

Related Articles:

1. AbbVie Medical Science Liaison Job Description: A detailed breakdown of the responsibilities and requirements for an AbbVie MSL position.

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abbvie medical science liaison salary: THE MEDICAL SCIENCE LIAISON CAREER

GUIDE Dr. Samuel Jacob Dyer, 2014-01-11 Even for highly qualified candidates, becoming a Medical Science Liaison is a challenging endeavor. It's nearly impossible to achieve on your own without the proper preparation and guidance. The Medical Science Liaison Career Guide: How to Break into Your First Role will show you, step by step, how to search for, apply, and interview for your first MSL role. The book reveals strategies for standing apart from the competition, what hiring managers look for when considering candidates, and what gets the right candidates hired. Dr. Samuel Jacob Dyer shares his years of experience as a hiring manager at some of the world's top pharmaceutical companies and as chairman of the board for the MSL Society. In three easy-to-read sections, he discusses the Medical Science Liaison role, presents your MSL job search strategy, and reveals the inner workings of the MSL hiring process. His proven techniques and insights will increase your chances of starting your career as a highly paid Medical Science Liaison.

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to get it Why people with a powerful purpose live to 100 How to rapidly improve focus and change your life using the secret techniques of an international memory champion How people like Jim Carrey, Oprah Winfrey, and J.K. Rowling transformed pain into purpose How to start a business by avoiding willpower depletion and the life hack lie Black Hole Focus includes exclusive case studies from medical practitioners, research scientists, lawyers, corporate executives and small business owners who have used the techniques described in this book to achieve massive success in their own lives. About the Author: Dr. Hankel is an internationally recognized expert in the biotechnology industry and prolific public speaker. He's given over 250 seminars in 22 different countries while working with many of the world's most respected companies and institutions, including Harvard University, Oxford University, Roche Pharmaceuticals, Eli Lilly & Company, Baxter International and Pfizer. Dr. Hankel uses the science of purpose and the principles of entrepreneurship to help people achieve their biggest goals.

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abbvie medical science liaison salary: *Ghost-Managed Medicine* Sergio Sismondo, 2018

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The pharmaceutical industry is almost boundless in its ability to supply new drug therapies, but how does one decide which are the best medicines to use within restricted budgets? With particular emphasis on modeling, methodologies, data sources, and application to real-world dilemmas, *Pharmacoeconomics: From Theory to Practice* provides an introduc

abbvie medical science liaison salary: MoneyBall Medicine Harry Glorikian, Malorye Allison Branca, 2017-11-20 How can a smartwatch help patients with diabetes manage their disease? Why can't patients find out prices for surgeries and other procedures before they happen? How can researchers speed up the decade-long process of drug development? How will Precision Medicine impact patient care outside of cancer? What can doctors, hospitals, and health systems do to ensure they are maximizing high-value care? How can healthcare entrepreneurs find success in this data-driven market? A revolution is transforming the \$10 trillion healthcare landscape, promising greater transparency, improved efficiency, and new ways of delivering care. This new landscape presents tremendous opportunity for those who are ready to embrace the data-driven reality. Having the right data and knowing how to use it will be the key to success in the healthcare market in the future. We are already starting to see the impacts in drug development, precision medicine, and how patients with rare diseases are diagnosed and treated. Startups are launched every week to fill an unmet need and address the current problems in the healthcare system. Digital devices and artificial intelligence are helping doctors do their jobs faster and with more accuracy. MoneyBall Medicine: Thriving in the New Data-Driven Healthcare Market, which includes interviews with dozens of healthcare leaders, describes the business challenges and opportunities arising for those working in one of the most vibrant sectors of the world's economy. Doctors, hospital administrators, health information technology directors, and entrepreneurs need to adapt to the changes effecting healthcare today in order to succeed in the new, cost-conscious and value-based environment of the future. The authors map out many of the changes taking place, describe how they are impacting everyone from patients to researchers to insurers, and outline some predictions for the healthcare industry in the years to come.

abbvie medical science liaison salary: Male Stress Urinary Incontinence Giulio Del Popolo, Donatella Pistolesi, Vincenzo Li Marzi, 2015-06-18 This book aims to offer a comprehensive and up-to-date overview of male stress urinary incontinence that will serve as a useful tool and reference for urologists, andrologists, physiotherapists, general practitioners, and nurses. Detailed information is provided on diagnostic workup, including clinical assessment and the role of urodynamic evaluations and other instrumental examinations, and on the full range of potential treatments, from conservative and pharmacological interventions to surgical options. In addition to careful descriptions of the surgical procedures themselves, clear advice is given on the management of iatrogenic complications of incontinence surgery. Helpful treatment algorithms and recommendations offer further practical support. Relevant background knowledge is provided in expert reviews of topics such as the functional anatomy of the male pelvis and the pathophysiology, epidemiology, and classification of male urinary incontinence.

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Between Voiding Symptoms and Sexual Health in Older Adults; Asymptomatic Bacteriuria and Urinary Tract Infections in Older Adults; Comorbidity and Surgical Risk in Older Urologic Patients; Small Renal Masses in Older Adults; Prostate Cancer in Elderly Men: Active Surveillance and Other Considerations; Late Onset Hypogonadism and Testosterone Replacement in Elderly Men; and Contemporary Chemotherapy for Urologic Malignancies in Geriatric Patients.

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abbvie medical science liaison salary: Academic Global Surgery Mamta Swaroop, Sanjay Krishnaswami, 2015-12-17 This seventh book in the series of Success in Academic Surgery look to sustain the field and facilitate the next generation of leaders in Academic Global Surgery. It brings together a catalogue of current knowledge, needs, and pathways to a career in the field. Academic Global Surgery involves educational, research and clinical collaborations between academic humanitarian surgeons in high-income countries (HIC), their low and middle-income country (LMIC) partners and their respective academic institutions. The goal of these collaborations is improving understanding of surgical disease, and increasing access to and capacity for surgical care in resource-poor regions. In the last few years, the rapid exchange of ideas through social media and other technologies has combined with an increasing appreciation of worldwide health disparities to put the issue of global health at the forefront of our consciousness. Although traditionally neglected within public health initiatives, surgical disease is now recognized as a major contributor to death

and disability worldwide, while surgical therapy in resource-poor areas is increasingly being shown to be cost-effective. In response to this growing recognition, what began as mission trips and short-term clinical volunteerism in the developing world has evolved into a burgeoning new field with a broader scope. While the tremendous recent interest from medical students and residents in Global Surgery has stimulated an exponential growth of interest in this field, current surgical literature has highlighted the need for further development and delineation of this new discipline within academic surgery.

abbvie medical science liaison salary: *The Likeability Trap* Alicia Menendez, 2019-11-05 Be nice, but not too nice. Be successful, but not too successful. Just be likeable. Whatever that means? Women are stuck in an impossible bind. At work, strong women are criticized for being cold, and warm women are seen as pushovers. An award-winning journalist examines this fundamental paradox and empowers readers to let go of old rules and reimagine leadership rather than reinventing themselves. Consider that even competent women must appear likeable to successfully negotiate a salary, ask for a promotion, or take credit for a job well done—and that studies show these actions usually make them less likeable. And this minefield is doubly loaded when likeability intersects with race, ethnicity, sexual orientation, and parental status. Relying on extensive research and interviews, and carefully examined personal experience, *The Likeability Trap* delivers an essential examination of the pressure put on women to be amiable at work, home, and in the public sphere, and explores the price women pay for internalizing those demands. Rather than advising readers to make themselves likeable, Menendez empowers them to examine how they perceive themselves and others and explores how the concept of likeability is riddled with cultural biases. Our demands for likeability, she argues, hinder everyone's progress and power. Inspiring, thoughtful and often funny, *The Likeability Trap* proposes surprising, practical solutions for confronting the cultural patterns holding us back, encourages us to value unique talents and styles instead of muting them, and to remember that while likeability is part of the game, it will not break you.

abbvie medical science liaison salary: **Molecular Genetic Pathology** Liang Cheng, David Y. Zhang, John N. Eble, 2013-03-05 *Molecular Genetic Pathology, Second Edition* presents up-to-date material containing fundamental information relevant to the clinical practice of molecular genetic pathology. Fully updated in each area and expanded to include identification of new infectious agents (H1N1), new diagnostic biomarkers and biomarkers for targeted cancer therapy. This edition is also expanded to include the many new technologies that have become available in the past few years such as microarray (AmpliChip) and high throughput deep sequencing, which will certainly change the clinical practice of molecular genetic pathology. Part I examines the clinical aspects of molecular biology and technology, genomics, Pharmacogenomics and proteomics, while Part II covers the clinically relevant information of medical genetics, hematology, transfusion medicine, oncology, and forensic pathology. Supplemented with many useful figures and presented in a helpful bullet-point format, *Molecular Genetic Pathology, Second Edition* provides a unique reference for practicing pathologists, oncologists, internists, and medical geneticists. Furthermore, a book with concise overview of the field and highlights of clinical applications will certainly help those trainees, including pathology residents, genetics residents, molecular pathology fellows, internists, hematology/oncology fellows, and medical technologists in preparing for their board examination/certification.

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cellular and molecular level while developing clinical topics in the context of individual patients and their experience of illness. In so doing, it takes the important step of relating the scientific basis of pharmacology to real-life pharmacy practice.

abbvie medical science liaison salary: An Integrative Metaregression Framework for Descriptive Epidemiology Abraham D. Flaxman, Dr. Theo Vos, Christopher J. L. Murray, 2015 To provide the tools and knowledge needed in efforts to improve the health of the world's populations, researchers collaborated on the Global Burden of Diseases, Injuries, and Risk Factors Study 2010. The study produced comprehensive estimates of over 200 diseases and health risk factors in 187 countries over two decades, results that will be used by governments and non-governmental agencies to inform priorities for global health research, policies, and funding. Integrated Meta-Regression Framework for Descriptive Epidemiology is the first book-length treatment of model-based meta-analytic methods for descriptive epidemiology used in the Global Burden of Disease Study 2010. In addition to collecting the prior work on compartmental modeling of disease, this book significantly extends the model, by formally connecting the system dynamics model of disease progression to a statistical model of epidemiological rates and demonstrates how the two models were combined to allow researchers to integrate relevant data. Practical applications of the model to meta-analysis of more than a dozen different diseases complement the theoretical foundations of the integrative systems modeling of disease in populations. The book concludes with a detailed description of the future directions for research in model-based meta-analysis of descriptive epidemiological data. Abraham Flaxman is assistant professor of global health in the Institute for Health Metrics and Evaluation at the University of Washington.

abbvie medical science liaison salary: *Shareholder Proposals* Keir D. Gumbs, Neel Maitra, Bloomberg BNA., ... examines the mechanics of Securities Exchange Act Rule 14a-8, the rule that is triggered when a shareholder submits a proposal to a corporation seeking to have it included in the corporation's proxy materials and voted on at the annual meeting of shareholders.

abbvie medical science liaison salary: Dyad Leadership in Healthcare Kathleen Sanford, 2015-01-07 Healthcare leaders are facing major change in how healthcare is delivered as we move from fee-for-service payment models to pay for value. Physicians and hospitals are evolving from separate financial entities (with relationships varying from customers/workshops to competitors) to unified systems. Government policy maker, payers, and hordes of consultants advise hospitals to increase physician leadership in all parts of the system. However, few have proposed how this can be done when the gaps between hospitals and physicians are so wide. Physicians do not trust healthcare leaders, lack leadership and teamwork skills, and have little knowledge of how systems work. Some hospital leaders are working to overcome these gaps by setting up dyad leadership teams, consisting of a physician and an experienced manager/leader. The physician member of the team helps with the first gap; the nurse or other dyad partner is important to manage the other gaps. Until now, with the publication of *Dyad Clinical Leadership*, there has not been a source to help clinical dyad partners learn and understand how to work together in this emerging management model. Kathleen D. Sanford, DBA, RN, CENP, FACHE, Senior Vice President and Chief Nursing Officer at Catholic Health Initiatives (CHI), builds on CHI's success with this unique playbook for the model.

abbvie medical science liaison salary: *Neurobiology of Brain Disorders* Michael J. Zigmond, Joseph T. Coyle, Lewis P. Rowland, 2014-12-03 *Neurobiology of Brain Disorders* is the first book directed primarily at basic scientists to offer a comprehensive overview of neurological and neuropsychiatric disease. This book links basic, translational, and clinical research, covering the genetic, developmental, molecular, and cellular mechanisms underlying all major categories of brain disorders. It offers students, postdoctoral fellows, and researchers in the diverse fields of neuroscience, neurobiology, neurology, and psychiatry the tools they need to obtain a basic background in the major neurological and psychiatric diseases, and to discern connections between basic research and these relevant clinical conditions. This book addresses developmental, autoimmune, central, and peripheral neurodegeneration; infectious diseases; and diseases of higher

function. The final chapters deal with broader issues, including some of the ethical concerns raised by neuroscience and a discussion of health disparities. Included in each chapter is coverage of the clinical condition, diagnosis, treatment, underlying mechanisms, relevant basic and translational research, and key unanswered questions. Written and edited by a diverse team of international experts, *Neurobiology of Brain Disorders* is essential reading for anyone wishing to explore the basic science underlying neurological and neuropsychiatric diseases. - Links basic, translational, and clinical research on disorders of the nervous system, creating a format for study that will accelerate disease prevention and treatment - Covers a vast array of neurological disorders, including ADHD, Down syndrome, autism, muscular dystrophy, diabetes, TBI, Parkinson, Huntington, Alzheimer, OCD, PTSD, schizophrenia, depression, and pain - Illustrated in full color - Each chapter provides in-text summary points, special feature boxes, and research questions - Provides an up-to-date synthesis of primary source material

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abbvie medical science liaison salary: Reinvesting in Your Rhetoric Jill Slye, 2020-06-09

abbvie medical science liaison salary: *British Pharmacopoeia 2019 [single User Download]* British Pharmacopoeia Commission, 2018-07-30 Updated annually, the BP is the official, authoritative collection of standards for UK medicinal substances for human and veterinary use. The BP 2015 includes almost 3,500 monographs. All monographs and requirements of the European Pharmacopoeia are also reproduced in the BP, making it an essential reference for students, lecturers and researchers. The online product provides subscribers with access to the British pharmacopoeia 2019, British pharmacopoeia (veterinary) 2019 and the current edition and supplements of British approved names. Concurrent access to the 2014 onwards is also available

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abbvie medical science liaison salary: Brachytherapy Physics Bruce Thomadsen, 2005 This text is organized into 6 sections: Fundamentals; Dosimetry; Interstitial Fundamentals; Interstitial Applications; Intercavitary Applications for Gynecological Cancer, and Unconventional Delivery Systems. The book includes a CD-ROM containing an electronic version of the book (with many illustrations in full color) plus a compiled list of references.

Additional Resources

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